Pre bid response From Directorate of Technical Education (DTE) for RFP No: 01/CYSKY/ DTE /TABLET/2016 dated 28/01/2016 & Pre Bid Meeting 03/02/2016						
Sl No	**Section**	**Page No**	**Content of RFP requiring Clarification(s)**	**Clarification Sought**	**Remarks**	**Response from DTE**
1	4.1	10	Consortium is must	Pls clarify whether the consortium is must or not, we would like to request you for removing this and should ask for OEM or one of thr authorize partner to bid same as of Laptop		This is to clarify that 1) OEM's participation is must for proposed model of Tablet computer in the Bid. 2) If OEM directly participates in the Bid, then OEM will have to fullfil all the Criteria by Prime bidder as well as Manufacturer. In this case OEM, may or may not participate with consortium partners. 3) If a Distributor participates as a Prime Bidder, then OEM's participation as a consortium will be must. 4) OEM, who is going to quote his product in the Bid or is going to join any of the consortium as a partner will not be eligible to participate in the bid with another bidder. **Note: The other Terms and Condition's will be as per RFP**
2	4.2 a & b	10	Document to be submitted	request you to pls accept balance sheet also as in balance sheet sales revenue towards Laptop is available. Ask document is actually difficult to get.		As per RFP
3	5.a	15	Sample bid need to be submitted along with the bid	Request to allow us to submit the TABLET within 10 days from the financial bid opening.		As per RFP
4	9 (d)	25	Engraving of Government of Chhattisgarh Logo at suitable place of the Laptop	Engraving of Govt logo is not possible		As per RFP
5	9 (e)	25	Screen printing on the top of the Tablet	We suggest to have sticker since screen printing actually damages the screen and also not long lasting		As per RFP

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6	Annexure I	35	separate USB ports for dongle/ datacard and charger	We request you to pls change this to one charging point and one USB port		This is to Clarify about the **ports** mentioned on page no. 35 in the RFP: - 1 USB (Port type A) or 1 micro USB port (separate than the charger port) - If micro USB port, then Micro USB port to USB Cable has to be supplied - 1 Micro SD Card slot
7	NA	NA	Single bidder will be selected for RC	We suggest you to split the order into L1 and L2 provided L2 matches the price of L1. this will help you in all respect to get the matrial on time. Same method has been adopted by many other state Govt. on this kind of tender.		As per RFP
8	NA	NA	NA	Top 5 Brand for Tablet Globally as per IDC Report in last 2 years. Since India Market for TAB is unmatured and just started hence globally top 5 brands on TAB should be considered so that student will get reliable product.		As per RFP
9	Annexure III	43	7	Delivery within 70 days based on the purchase order	It is difficult to deliver the material with in 45 days from the PO date as our OEM is in China. Pl make the delivery days from 45 to at least 70 days.	As per RFP
10	Eligibility Criteria , Clause no 3	11	Prime bidder and Tablet Computer manufacturer (In case of Consortium) should have an average Annual Turnover of not less than INR 200 Crore or USD$ equivalent (1USD $ = 65 INR) for in the last three audited years . And All the Consortium partners should have had an average Annual Turnover of not less than INR 100 Crore or USD$ equivalent (1USD$=65 INR) in the previous three audited years.	To allow more bidders to participate in this tender and to get competitive bid , we request you to kindly make the Annual Turn over for Prime Bidder as 100 crore. And For All the Consortium partners Annual Turnover to 50Crore		As per RFP

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11	Eligibility Criteria , Clause no 4	11	The Bidder (Prime Bidder in case of a Consortium) should have a positive Net Worth of not less than INR 25 Crore or USD$ equivalent (1USD$=65 INR) as on 31/03/2015 of preceding last 3 years. And All the Consortium partners should have a positive Net Worth of not less than INR 15 Crore or USD$ equivalent (1USD$=65 INR) as on 31/03/2015 of preceding last 3 years.	To allow more bidders to participate in this tender and to get competitive bid, we request you to kindly make the net worth 10cr for prime bidder & 5 cr to all the consortium partner.		As per RFP
12	Eligibility Criteria , Clause no 5	12	Prime Bidder or Consortium Partners should have Laptop/ Tablet Computer manufacturing capacity of at least 5,00,000 Tablet Computers per year	As tablet business is just recently started in Indian market, we request you to kindly remove this clause so that more bidders can qualify & participate in this BID.		As per RFP
13	Eligibility Criteria , Clause no 6	12	Prime Bidder or other Consortium Partners should have sold at least 1,50,000 Laptop/ Tablet Computers in any one of the previous three audited years.	As tablet business is just recently started in Indian market, we request you to kindly remove the clause so that more bidders can qualify & participate in this BID.		As per RFP
14	Eligibility Criteria , Clause no 12	13	The bidder should furnish, as part of its proposal, an Earnest Money Deposit (EMD) of the Rs. 1,50,00,000/- (Rs. One Crore Fifty Lac only) The EMD should be in the form of Bank Guarantee (As per format prescribed in this RFP) issued by a Nationalized/ Scheduled Bank, in favor of Director, Technical Education, Chhattisgarh, payable at Raipur.	We request you to kindly make the EMD amount as 50 Lakhs. OR give the exemption to the DGS&D registered vendors who are registered in DGS&D for their Tablet Pc.		As per RFP
15	Annx I- Technical Specification sr. no 3	34	Display resolution – 1024x 768	We request you to kindly change it to 1280x 800 which is a standard resolution for 9” or higher in screen size tablet.		As per RFP

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16	Annx I-Technical Specification sr. no 10	34	3G/4G support- Via dongle /datacard/simcard	We request you to kindly change it to inbuilt 3G & remove 4G support.		As per RFP
17	Annx I-Technical Specification sr. no 13	35	Battery 4000 mAh Li-Ion or Higher (Minimum 4 Hours Battery Backup)	We request you to kindly increase the battery capacity to 6000 mAh.		As per RFP
18	Annx I-Technical Specification sr. no 19	35	Cloud enabled:- Device should be loaded cloud enabled software with the support of 1 year. Certificate from the cloud enabled software provider should be provided in the technical bid	As Hardware manufacturing company, we request you to kindly remove this clause.		As per RFP
19	Annx I-Technical Specification sr. no 20	35	The Bidder should provide Quality Test and Drop Test (from Minimum One Meter Height) Certificates from STQC or Indian Government Authorized Labs on specifications & quality of the product.	In India the standard certification for Tablet Pc is BIS certification, hence Requesting to kindly ask for BIS certification.		As per RFP
20	Annx I-Technical Specification sr. no 20	36	Spill resistant for liquid such as water, milk, tea etc.	This kind of features are specifically used in Industrialized environment, Hence we request you to kindly remove this feature.		As per RFP
21	31 Sub Section 9	31	Tracebility of tablet computer supplied	It is recomended Proposed cloud solution must be routed on the device, so that intentionally or by mistake removed by the user.	Incase if this cloud software not routed and secured on the device, in case of deletion of the application the complete tracebility and cloud based delivery will get desabled.	As per RFP
22	31 Sub Section 9	31	Tracebility of tablet computer supplied	Some qualifying or prior experince criteria should be suggested to identify the credible solution.	Some prior deployment experience could be established for the vendor either by the number of deployment or no of years of	As per RFP
23	Tablet Specification and Compliance Sheet	34	3G /4G support	Please change it to “3G integrated support with SIM card”.	3G connectivity is now integrated into SoC.	As per RFP

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24	Display resolution	34	1024X768 pixel or higher	1280 x 800 pixel or higher	More standard resolution for 9.7" or higher tablet	As per RFP
25	Battery	35	4000mAH or higher	6000mAH or higher	More standard resolution for 9.7" or higher tablet	As per RFP
26	9. b)	31/32	i. All the devices should be provisioned for managing and controlling by the cloud based servers and software setup within CG State Data Centre for this purpose, for pushing the educational / informational content and tracking of devices.	A) In which Format the dept would like to be pushed the content i.e. in apk / PDF / text format etc. B) Would request the Department to clarify the level / type/ kind of tracking? Device Physical locations tracking / usage tracking or what ?		As per RFP
27	9. b)	32	ii. All the devices must the configurable and controllable over network using built-in manageability and remote system control mechanism.	A) What kind/ Nature of Configuration and control the Dept. Would like to take on tablet? . It will be highly appriciate if Dept list down the kind of configuration it want to do & controls it wants to proform remortly on the tablet.		As per RFP
28	9. b)	32	iii. All the devices should be provisioned for providing remote and automatic updates and upgrades from a centralized web based interface.	A) Request the dept to Kindly be more specific on what kind / nature of automatic updates and upgrades it is looking for in the device?		As per RFP
29	6	30	Billing:-	A) Can Consortium Partner do invoicing/ billing?		As per RFP
30	Display size and Technology	34	9.7 inches Diagonal Size or Higher, Capacitive LCD, Multi touch (at least 5 touch points) Display intensity to support at least three level of intensity. Display should be readable in daylight in-room	10 inches and 1280*800 resolution is more adaptable for educational content. Students will get better clarity of visual educational content. Better Screen Size with Good resolution will Increase use experience.		As per RFP
31	Delivery	41	to commence delivery within 45 days and to complete delivery of all the items specified in the contract within 60 days calculated from the date of receipt of your Purchase Order.	Request you to please extend the delivery date to 80 Days due to large volume		As per RFP

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32		12	Prime Bidder or Consortium Partners should have Laptop/ Tablet Computer manufacturing capacity of at least 5,00,000 Tablet Computers per year	Request you to please review and decrease the cap to 3 Lakhs units as tablet industry is overall very small in terms of volume.		As per RFP
33	Operating system (OS)	34	Annexure1(Android 4.4.2 or higher/ Windows 8.1 or higher)	Why we providing user with outdated Operating system when the upgraded Operating systems available at same price like Android Loilipop version 5.0 or Higher./Windows 10 version or higher.	The current tablet specification are outdated specification as per market standard and products available. Department can get advanced tablet with upgraded specification at same cost. Why we have ask for outdated specs . This will only gives access to chinese products and manufacturer. Indigenous Manufacturer like us not get oppourtunity to compete. The end user also not able to work on advanced Operating System if the specs remain unchanged. That means we are forcing the user to use old OS.	As per RFP
34	Front camera	34	VGA (0.3 MP) or Higher	2MP front Camera easily available with major reputed OEM. Why then go for VGA.	Our Submission is that please consider 2 MP Front Camera. VGA camera again is out dated specs and there is no price implication but if it remain unchanged. Then user will forced to use VGA Camera.	As per RFP
35	Memory	34	8 GB Internal Flash (NAND) Memory card slot for SD/Micro SD support (32GB or higher)	In 10 inch Tablet as per market practice easily available ROM is 16 GB or Above. Accept chinese vendor's no reputed brand is coming up with 8GB ROM in 10 Inch tablet. Presently no reputed brand coimng up with this configuration.	Our Submission is that Please provide the equal level palying field to majority of the OEMS. So that there will be maximum participate.	As per RFP

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36	Processor	34	Quad Core 1.2 GHz Processor	In Quad Core 1.3 GHz processor is the basic configuaration available and Goes till 1.8 Ghz. 1.2 GHz is outdated two years back.	Our Submission is that please at least consider Processor 1.3 GHz as per market standard.	As per RFP
37	Battery	34	4000 mAh LiIon or Higher (Minimum 4 Hours Battery Backup)	5500 mah battery is the standard battery size avaiable with reputed Tablet OEM's in the market. So why we consider 4000 Mah.	Request you to please upgrad the battery rating to 5500 Mah minimum	As per RFP
38	Cloud enabled	34	Device should be loaded cloud enabled software with the support of 1 year.Certificate from the cloud enabled software provider should be provided in the technical bid	This clause in specification is propritery in nature.	Request you to please remove this as this will restricts the bidders to participate.	As per RFP
39		34	Over USB Support for Ethernet, GPRS/2G/3G, USB Stick with FAT file system, printer, keyboard, mouse	Do you need usb stick with each tablet.		It is to clarify that the stick is not to be supplied
40		34	A 20 FPS 480p movie to play with not more than 0.05% frame skip rate with all applications such as those using WiFi or in the background disabled. With a nominal computing load, the skip rate should not be more than 0.25%.	Are tablet going to use for watching movies.		As per RFP
41	Functional Testing	35	Full screen and actual resolutions outputs to be tested for.	These features found in Laptop and we are talking about tablets. With limited specifications. So Please clear what we want. As per industry these things available in LAPTOP not in Tablet with all reputed Tablet brands	Our Submission is that please stick to Tablet specification. Don't mix laptop specs.	As per RFP
42	Mechanical Specifications	36	Movies to be played with the movie players and the logs for the missing frames to be seen to verify the percentages of frames missed. Standard movies of 10 minutes duration may be prepublished.	DO	DO	As per RFP

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43		36	Audio player to be verified using audio recognition software (a predefined standard one) for audio files in each format.	DO	DO	As per RFP
44		37	Battery: A minimum of 4 hours video with WiFi at 66% brightness, 6 hours of document reading without WiFi. Charging time not more than 3 hours. Battery charge indicators. Provision for additional charging accessories for the battery such as a crank or a solar panel or an alternate battery. Aging test to ensure that battery life does not fall below 75% after one year under ideal use conditions	In Tab specs its only say battery for minimum 4 hours and here it ask for 6 hours. It is confusing the bidders.	So we strongly recommend that tablet battery must be 5500 Mah Atleast.	This is to clarify that: a minimum of 4 hours video with Wi-Fi at 66% brightness required to check capacity of Battery
45	Software	38	(All movies/image viewers to be able to run in full Screen Mode)	Again this is LAPTOP feature not Tablet.	Please clarify.	As per RFP
46		38	Audio and Video Play Back in all format, support 720P & 1080p videos & Recording	DO	DO	As per RFP
47				To get the quality product and regular updates from Android and Google. The product must be GMS CERTIFIED by the Google/Android in favor of OEM. Proof of the same must be attached.	Our Submission is that please consider this to provide user the advance product at same prices.	As per RFP
48				We request you to please amend the specs so that Indogeneous Companies can participate under make in India Policy of Central Government.		As per RFP

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49	Annexure	40	Bidders need to submit the existing model of tablet computer available commercially in the market (which has an ecosystem like “appstore” where free or priced apps can be downloaded for individual users) fulfilling the mentioned specifications in the RFP with appropriate test report from Statutory Indian/ International Body and conforming to Govt. of India rules and regulations as per instructions given in Annexure –VII and supply the same on acceptance. Valid documentary proof for commercially available in the market should be submitted along with bid	This clause is favouring particular OEM and specially non branded and substandard product.	We request you to please ask for the product to be GMS certified from google and android. Proof to be asked so that no pirated versions used and user get regular updates on tablets.	As per RFP
50			internal flash memory	The 8 GB internal flash memory space is too less to accomodate the OS and also to accomodate the content for the students hence request you to consider a minimum of 16GB	This is very critical because it leaves no option for windows operating sysytem to participate and its favouring Android.	As per RFP
51			Processor not secified:	Processor not secified: The specification says 1.2ghz but it doesnt specify Baytrail	it is very important to be specific else different OEM's could quote different products. In the previous year tender you had benchmarking parameters for the processor request you to include the same in this year aswell so that there is parity in tge processor.	As per RFP
52			MDM (Mobile device Management)	you where mentioning about the cloud tracability of devices and also analytics on tge device usage capability .	Should we quote seperately for this feature or should it be inbuilt to	It is to clarify that only single price should be quoted as per RFP

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53	Section 4: Eligibility Criteria	11	Sub Clause-3	**Clause:** Prime Bidder and Manufactrer both need an average annual turnover of 200 Cr per year for last three years, for a constorium - all parties are required to have average Turnover of Rs. 100 Cr for last three Years. **Qyery:** May Please be modified to read as " Price Bidder OR Manufacturer need an average turnover of Rs. 200 Cr. per year for last 3 years. Conditions of Constorium company turnover may be kept the same	(A) The request will materially not alter the quality of constorium participations. Since all parties of Constorium will continue to have a turnover of Rs. 100 Cr and atleast one party in the constorium (prime bidder or manufacturer) will have Rs. 200 Cr- it will be the same. (B) It will allow for greater participation in the tender.	As per RFP
54	Section 4: Eligibility Criteria	13	Sub Clause-12	**Clause:** Bidder to furnish an EMD of Rs. 1.5 Cr. In the form of BG in favour of department. **Query :** We are an NSIC certified/ empanelled organization and being an MSME, are allowed a waiver from EMD submission. This may please be granted	Exemption from EMD submission is granted to NSIC certified MSME organizations under the MSME Act 2006 of Govt. of India	As per RFP
55	Annexure III	43	7	Delivery Schedule	Delivery period is within 45 days from the date of P.O. received - proposed to raise it to 75 days.	As per RFP
56	31-Special conditions of Bid	32	11	95% payment to be released after successful completion of supplies and acceptance	Proposed - 95% payment to be released after successful completion of supplies and acceptance on Prorata basis against each P.O.	As per RFP
57	31-Special conditions of Bid	33	11	Payments shall be made within 30 days of the submission of Invoice	Proposed - to add - in case the payments are delayed further - an additional 0.5% per week & max up to 5% after 30 days of submission of Invoice would be paid as Interest for delay in payments.	As per RFP
58	Additional clause to be added				Incase of re-distribution of tablets, DTE shall pay additional Rs.250/- per tablet as delivery charges.	As per RFP
59	Additional clause to be added				In case DTE fails to make payments within 90 days from the date of submission of Invoices, the supplies can terminate the rate contract.	As per RFP

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60	31 Sub Section 9	31	Tracebility of tablet computer supplied	The end user should not be able to uninstall the application. For this purpose it is proposed that the cloud solution is rooted in the device and OS.	This clause is a necessity to ensure that the user does not uninstall the application, which will lead to device not being traceable over the cloud. Thus it is very important to secure the cloud based application by rooting it.	As per RFP
61	31 Sub Section 9	31	Tracebility of tablet computer supplied	The credibility of the cloud based solution should be verifiable. This should be done by putting in a criteria for prior experience of the software.	Solutions that have been deployed earlier, especially with Governments in the country, help in increasing its credibitliy. This reduces the risk of issues at the time of deployment. The greater the number of devices deployed the better the credibility.	As per RFP
62		38	Audio player to handle formats such as Real Audio, MP3, MP2, and WAV	With limited basic specification we want to run Audio player on Tablet. How is not possible	We suggest to remove this. As this is the feature of LAPTOP not TABLET.	As per RFP